

# Life at the End of the Yellow Brick Road



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- **Major Payne and “the Hard Stuff”**
- **<https://www.youtube.com/watch?v=XYJk2-FVRI4>**



**HAVE YOU READ THE BOOK, OR SEEN  
THE MOVIE “THE WIZARD OF OZ?”**

- The Education Road in America
- What to do after finishing pharmacy school
- My world vs. your world
- Career vs. Job
- Know who you are



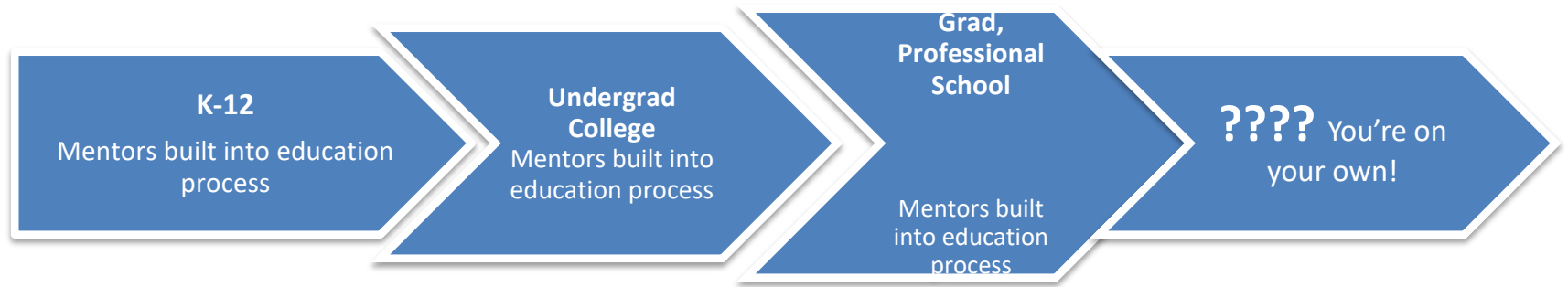
# More Talking Points

- Things to consider before accepting a job offer
- Things every new pharmacist should know
- Reasons why careers are stalled
- Failure and Success
- Summary





# The Education Road in America



# What To Do After Finishing Pharmacy School

## Post Graduate Education

- Residency
- Fellowship
- Graduate School
  - Masters
  - PhD
- Advanced Practice Pharmacist
- Board Certification
- Certification Courses

## Career Pathways

- Community Pharmacy
- Hospital Pharmacy
- Long Term Care Pharmacy
- Specialty Pharmacy
- Compounding Pharmacy
- Clinical Informatics
- Industry
- Academia
- Government

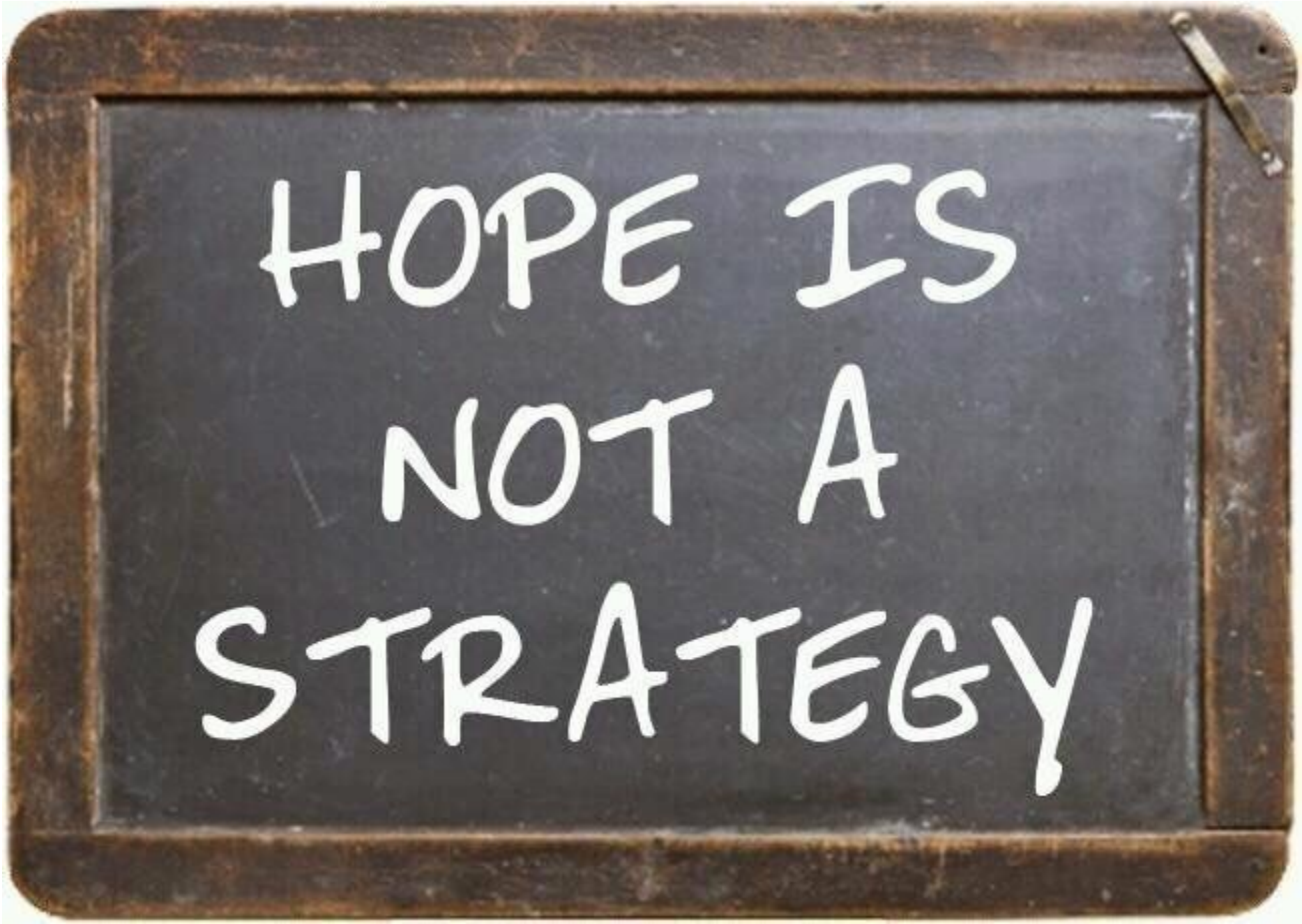
Wherever your sense of imagination and innovation take you!



## JOB HUNT TO-DO LIST

1. Wish upon a shooting star.
2. Throw pennies into a fountain.
3. Break a wishbone.
4. Find a four-leaf clover.
5. Befriend a leprechaun.





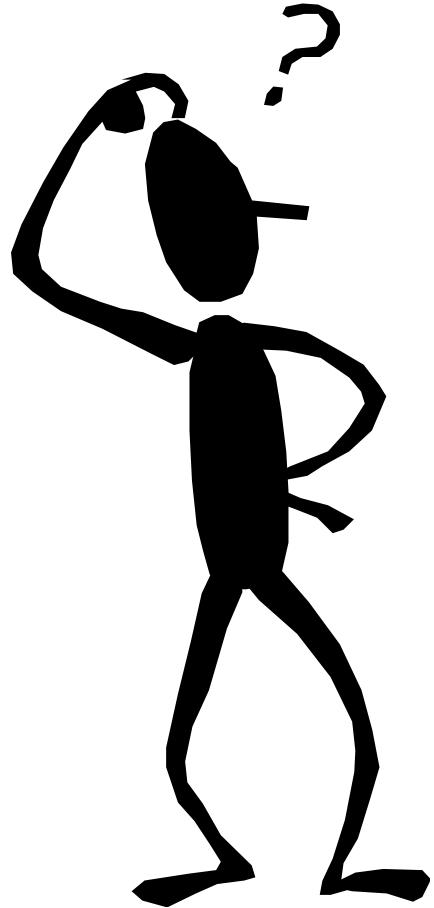
HOPE IS  
NOT A  
STRATEGY

# My World vs. Your World...





Really???





EDUCATION



GOALS

SKILLS

CAREER



VALUES

VISION



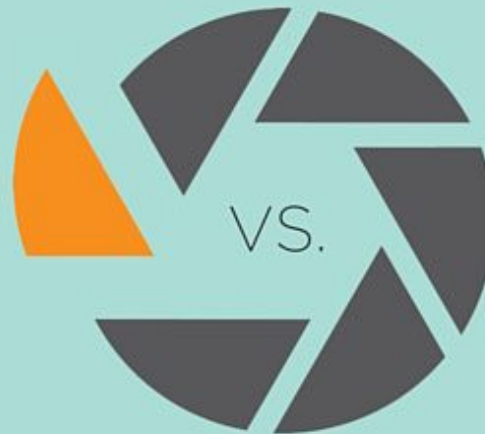
INTERESTS



I Can't wait  
to get off  
of work!

***JOB***

Short Term Success



What can I  
do to help?

***CAREER***

Long Term Success



# What is the difference between a job and a career?

## Job

- Usually something you “have” to do to **survive**
- Usually paid hourly
- High turnover
- Little to no training required
- Doesn't always come with benefits
- Usually isn't planned

## Career

- Usually something you “choose” to do because it's your **purpose**
- Usually paid salary
- Longevity
- Usually requires advanced training/degree level/knowledge
- Often times includes benefits
- Usually is planned, specific



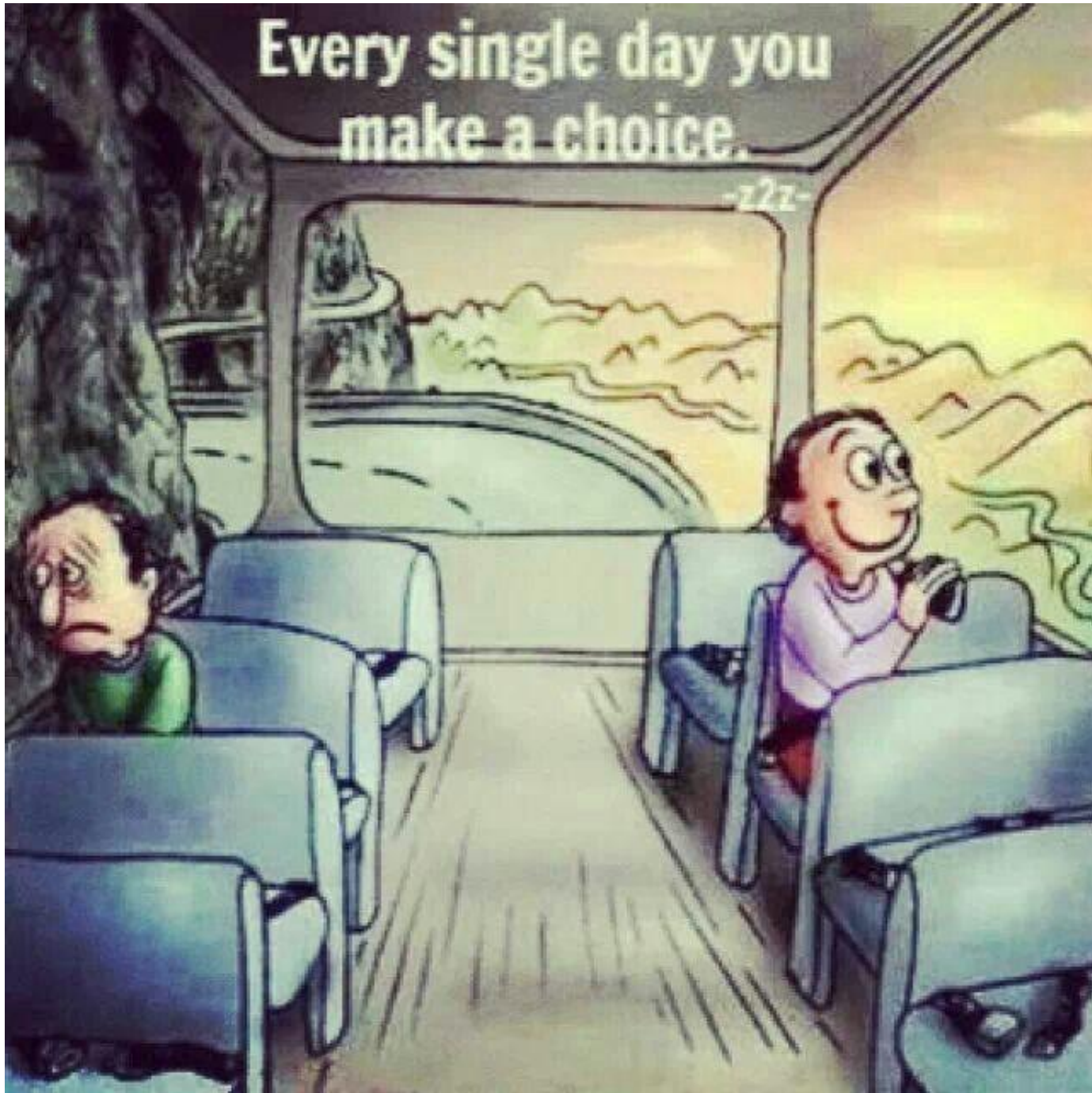
The difference between a job and a career is the  
difference between forty and sixty hours a week.

(Robert Frost)

[izquotes.com](http://izquotes.com)

Every single day you  
make a choice.

-22-



# 'YOU HAVE BEEN INTERVIEWING YOUR ENTIRE LIVES'...



# Know Who You Are-StrengthsFinder

- James Colbert Top 5 Strengths
  - Context
  - Developer
  - Relator
  - Arranger
  - Deliberative



- Knowing who you are helps you bring **value**



# THINGS TO CONSIDER BEFORE ACCEPTING A JOB OFFER

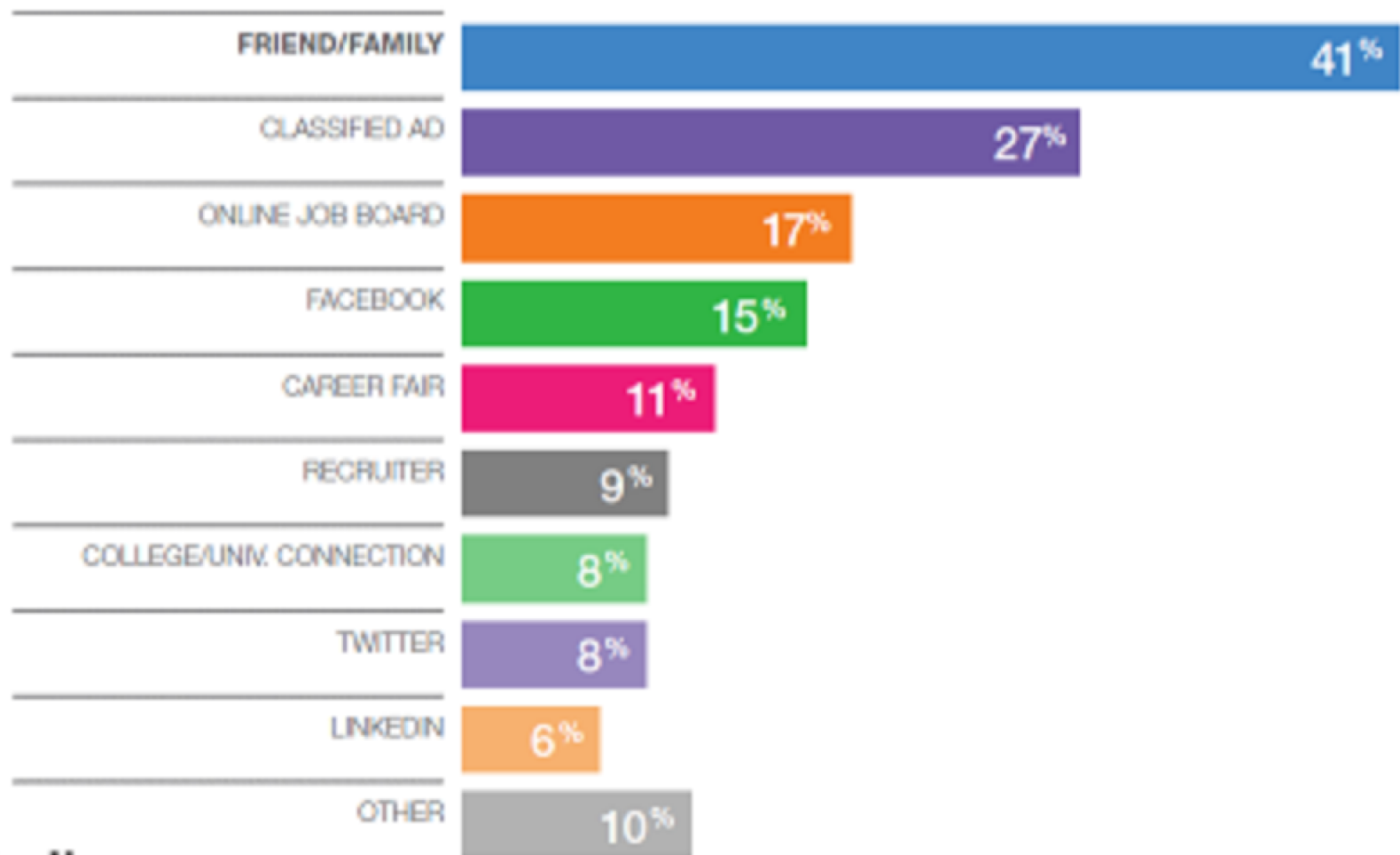
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





# 41%

OF JOB SEEKERS FOUND  
FAVORITE/BEST JOB FROM  
FRIENDS OR FAMILY



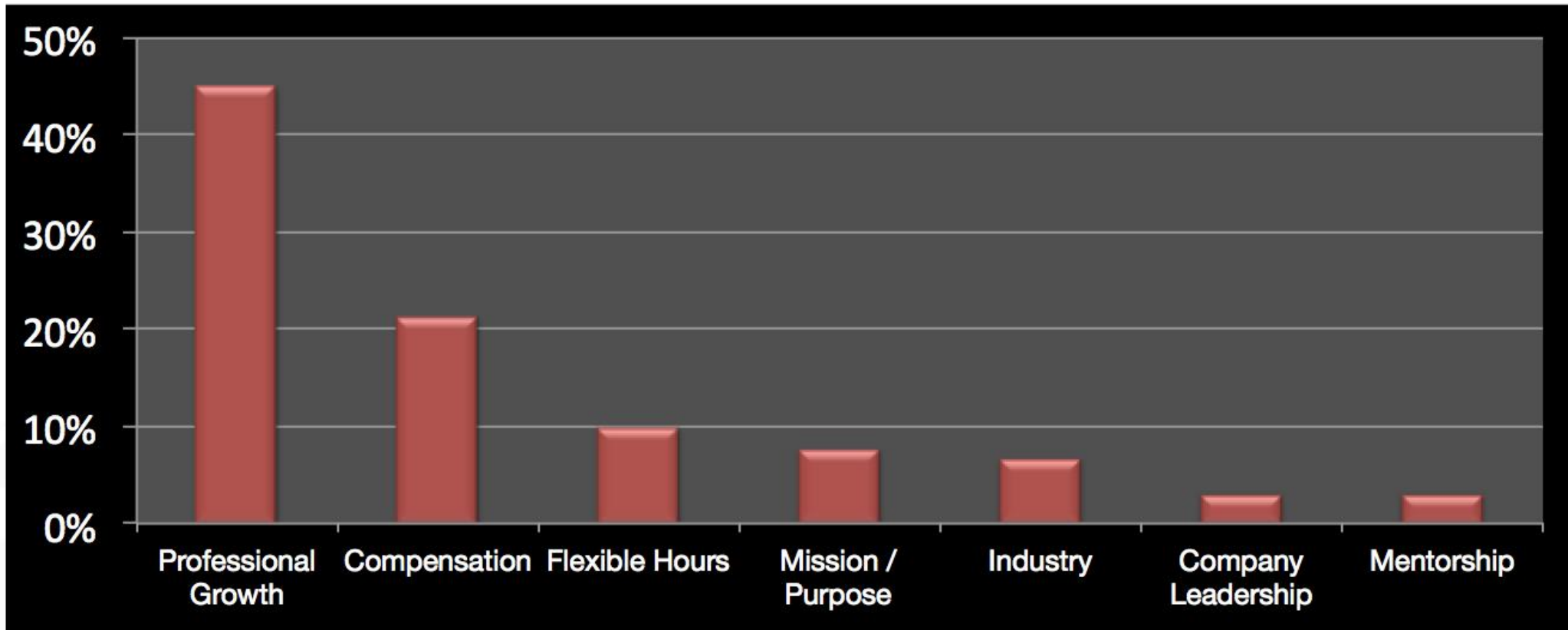
### Exhibit 29: Generations at a glance

Gen Z will be a key driver of AR/VR technological adoption

Generation	Greatest / Silent	Baby Boomers	Gen X	Millennials	Gen Z
Years Born	1923 - 1945	1946-1964	1965-1980	1981-1997	1998-2016
Age in 2016	71-93Y	52-70Y	36-51Y	19-35Y	0-18Y
Population (Global)	0.3bn	1.1bn	1.5bn	2bn	2.4bn
% of Global Population	5%	15%	20%	27%	32%
Life-Defining Events	World War I and II Great Depression Electric Appliances	Cold War Moon Landing Transistor Invented	End of Cold War Live Aid First Personal Computer	9/11 Terrorist Attacks Iraq War Advent of Social Media	Post-Great Recession Arab Spring Rise of AI
Communication Style	 Letter	 Telephone	 Email / SMS	 Instant Message	 Emojis
Key Technology	 Car	 TV	 PC	 Smartphone	 AR/VR
Hobby	 Reading	 Watching TV	 Surfing the Internet	 Video Games	 Music Streaming
Digital Proficiency	Pre-Digital	Digital Immigrants	Early Digital Adopters	Digital Natives	Digital Innates
Iconic Figure	Franklin D. Roosevelt	John F. Kennedy	Kurt Cobain	Mark Zuckerberg	Malala
Music	Jazz Swing	Elvis Beatles	Nirvana Madonna	Britney Spears Justin Timberlake	Justin Bieber Taylor Swift
How They Get Around	'55 Ford Thunderbird	SUV	Bicycle / Car	Uber / Lyft	Mom's Prius
Current Living Situation	Retirement Home	Semi-Detached House	Own Small Apartment	Sharing an Apartment	Parents' House
Social network other than Facebook	The Rotary Club	Match.com	LinkedIn	Tinder	Snapchat
Deepest Fear	The world in 2016	No longer center of attention	What about my generation	Paying off student debt	Low batteries
Key Life Question	How did the country go so wrong?	Where's the Viagra?	What's the point?	What's a career?	What's a landline?
Defining Condition	Permanently Aggrieved	Erectile Dysfunction	ADHD	Gluten-Intolerant	Peanut Allergy
What They Spend On	Oklahoma Community Dinner Theater	VIP tickets to The Rollin' Stones	Burning Man	Coachella	Minecraft

Source: iKinetic, McCrindle, Pew Research, Bruce Feirstein - Vanity Fair, various sources, BofA Merrill Lynch Global Research

# Most Important Thing Millennials Look for in a Job



# A Few Things Every New Pharmacist Should Know

- Make a good first impression
- Learn about the culture of the organization
- Identify the successful people in the organization
- Become proficient at what you were hired to do
- Know what is required for promotion
- Find people who are willing to help you
- Continue to work with old mentors and look for new ones
- Maintain your connections with your pharmacy school
- Make going above and beyond “the new normal”
- Determine what value you bring to the organization

# THREE WAYS TO ADD VALUE

SETH GODIN



**tasks**  
doing  
NEEDS SKILL AND EFFORT



**decisions**  
choosing  
NEEDS KNOWLEDGE AND JUDGMENT



**initiative**  
starting  
NEEDS EMOTIONAL LABOR & RISK TAKING

\* to make a difference  
We must begin with  
INITIATION






CARTOONSTOCK.com

Search ID: mba0517



# A Few More Things Every New Pharmacist Should Know

- Leave footprints-identify one thing each year for self-improvement
- Meet with your boss each year
  - Beginning of fiscal year
  - Inquire about organizational goals and objectives for that year (how you can help the department)
- Become involved with professional organizations-enhances networking opportunities
- Don't forget the basics (i.e. good citizenship, likeability, etc.)
- Important to make a friend at work
- Collaborate
- Document, Document, Document
- Never stop learning (be open to new opportunities)

A photograph of a beach with waves crashing onto the shore. The sand is dark and wet, with several footprints visible. The text is overlaid in the center in a large, bold, white font.

**IF YOU WALK IN THE  
FOOTPRINTS OF OTHERS,  
YOU WONT MAKE ANY OF  
YOUR OWN.**

*PictureQuotes.com*

# THE CAUSE OF MISSED OPPORTUNITIES:

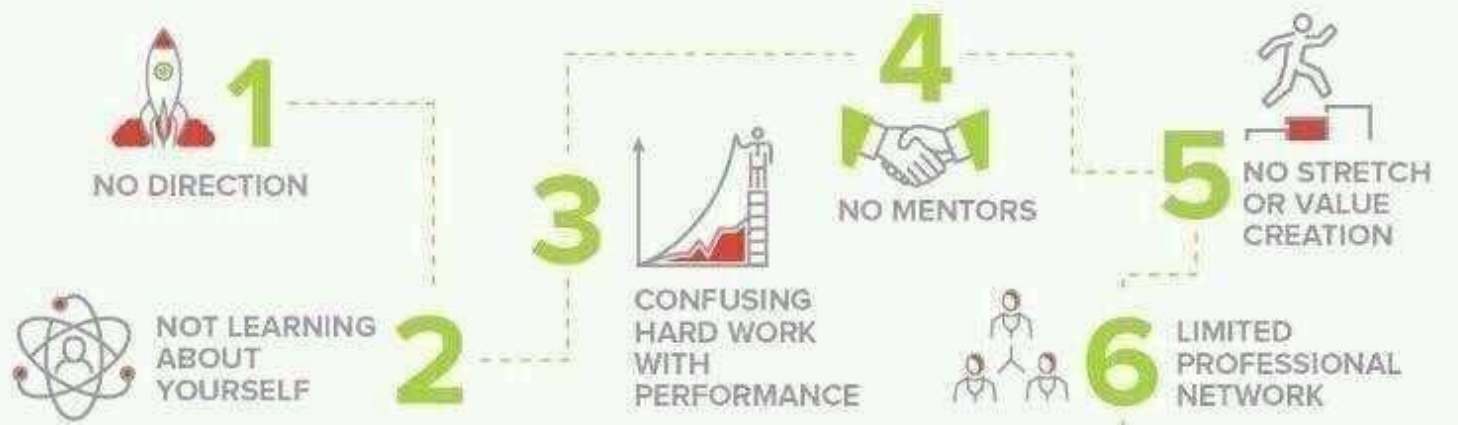
~~LACK OF TALENT~~

~~LACK OF TOOLS~~

~~LACK OF TECHNIQUE~~

LACK OF TENACITY

-J.S



# DECISIONS THAT ARE HURTING YOUR CAREER

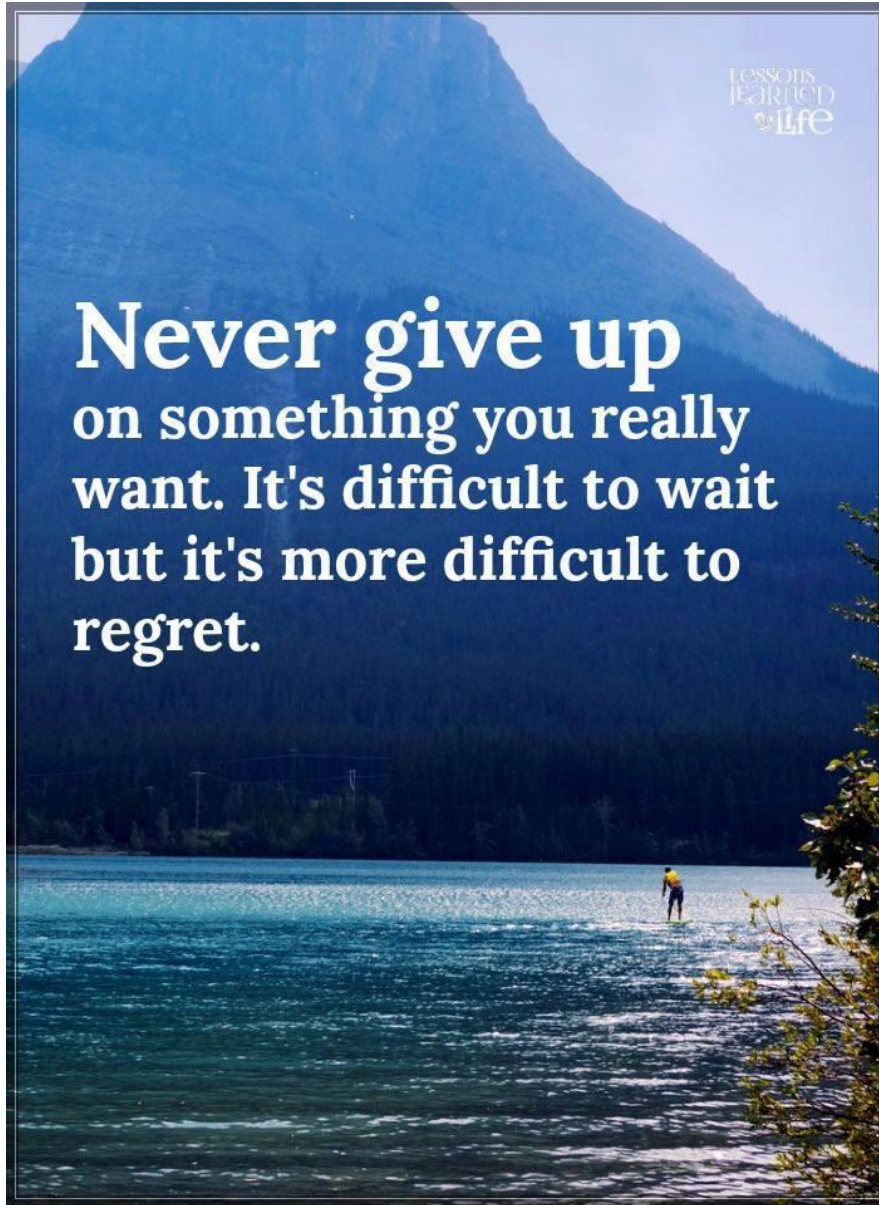


# WHEN WAS THE LAST TIME YOU FAILED AT SOMETHING ?

- Did you give up?
- The answer to that question is literally the defining moment for your **character**
- The characteristic that separates those who **adapt and overcome** from those who give up is **character**

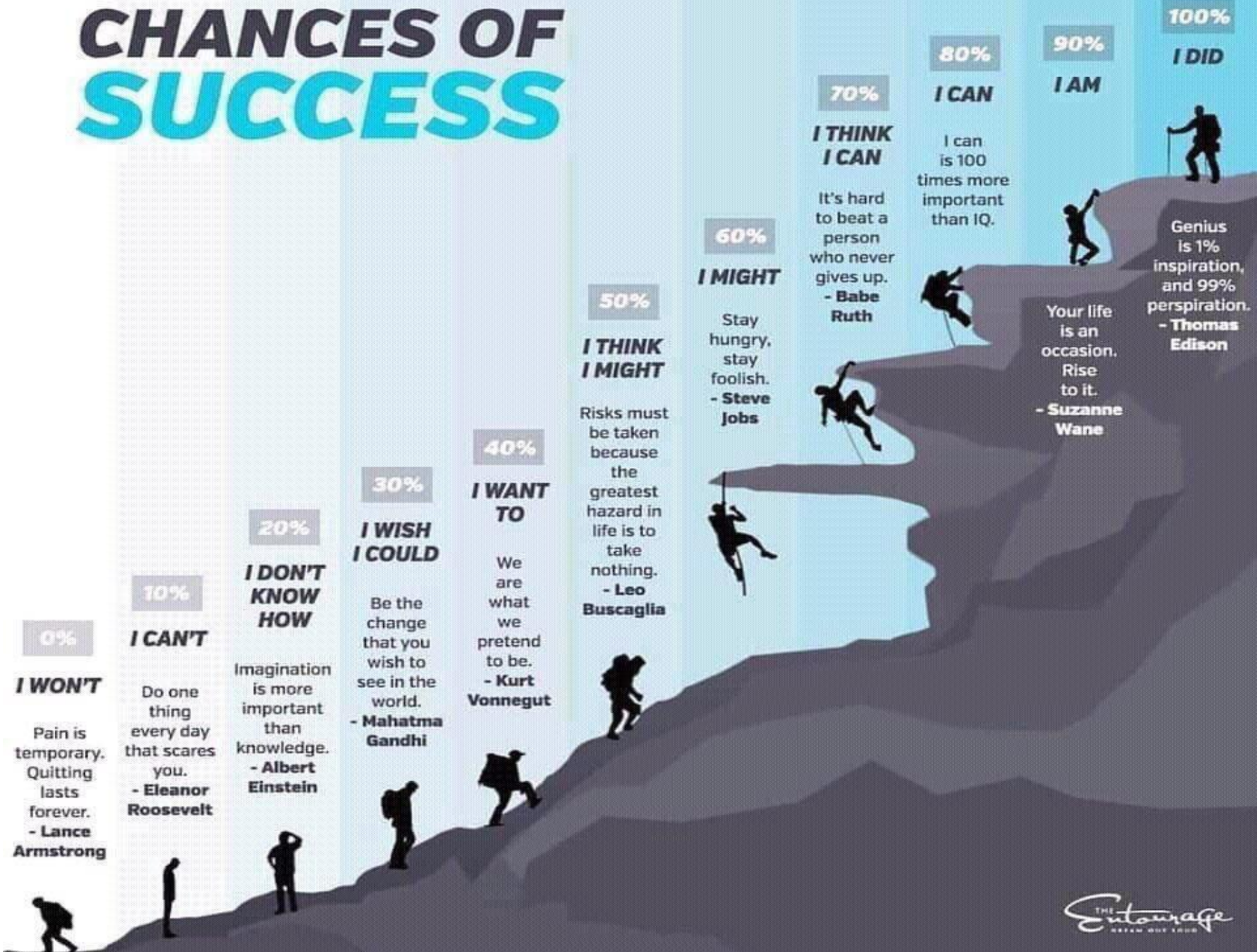


**Never give up**  
on something you really  
want. It's difficult to wait  
but it's more difficult to  
regret.





# CHANCES OF SUCCESS



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Success is never  
owned.

It is rented, and  
rent is due  
every day

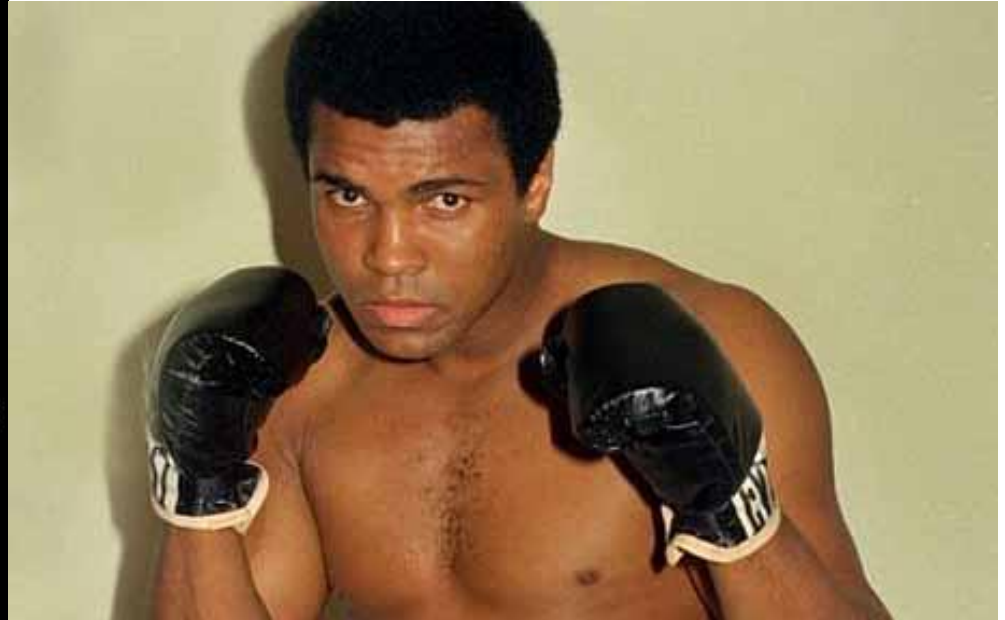
**DON'T LIMIT YOUR  
CHALLENGES  
CHALLENGE  
YOUR LIMITS**

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**HE WHO IS NOT  
COURAGEOUS  
ENOUGH TO  
TAKE RISKS WILL  
ACCOMPLISH  
NOTHING  
IN LIFE.**

**MUHAMMAD ALI**



# Summary

- The real work is only beginning
- Important to strategize your career development
- Make good first impression
- Maintain strong networking activity, communication with mentors
- Lifelong learning
- Know yourself



